

LISTENING SIGNALS

Your instructor is not going to send up a rocket when she/he states an important new idea or gives an example, but will use signals to telegraph what she/he is doing. Every good speaker does it, and you should expect to receive these signals. For example, she/he may introduce an example with "for example" as we just did. Other common signals are:

"There are three reasons why....."	(here they come)
"First.....Second.....Third....."	(there they are)
"And most important....."	
"A major development....."	(a main idea)

She/he may signal the sending of support material with:

"On the other hand....."	"Similarly....."
"On the contrary....."	"In contrast....."
"As an example....."	"Also....."
"Further....."	"Furthermore....."
"For example....."	"For instance....."

She/he may signal a conclusion or summary with:

"Therefore....."	"Finally....."
"In conclusion....."	"In summary....."
"As a result....."	"From this we see....."

She/he may even signal very loud with:

- "Now this is important....."
- "Remember that....."
- "The important idea is that....."
- "The basic concept here is....."

Signals are usually ignored by those who do not know how to listen.....or listen effectively. Expect signals and be alert when you receive them.